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Fig. 1

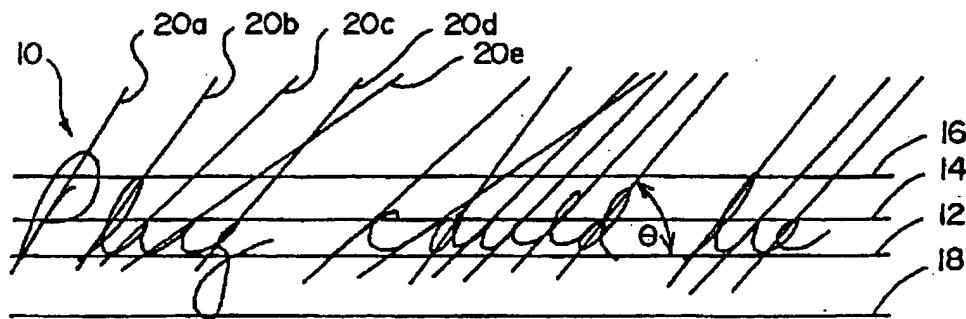


Fig. 2

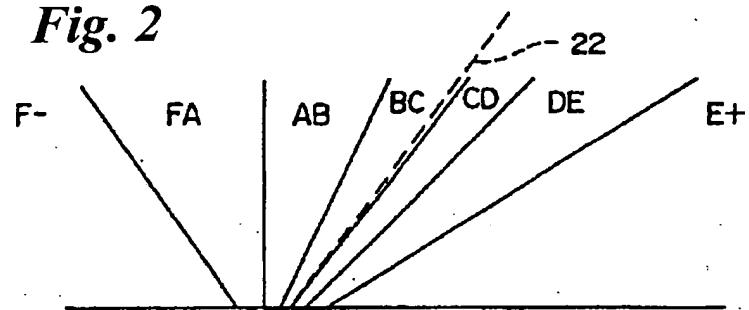


Fig. 3

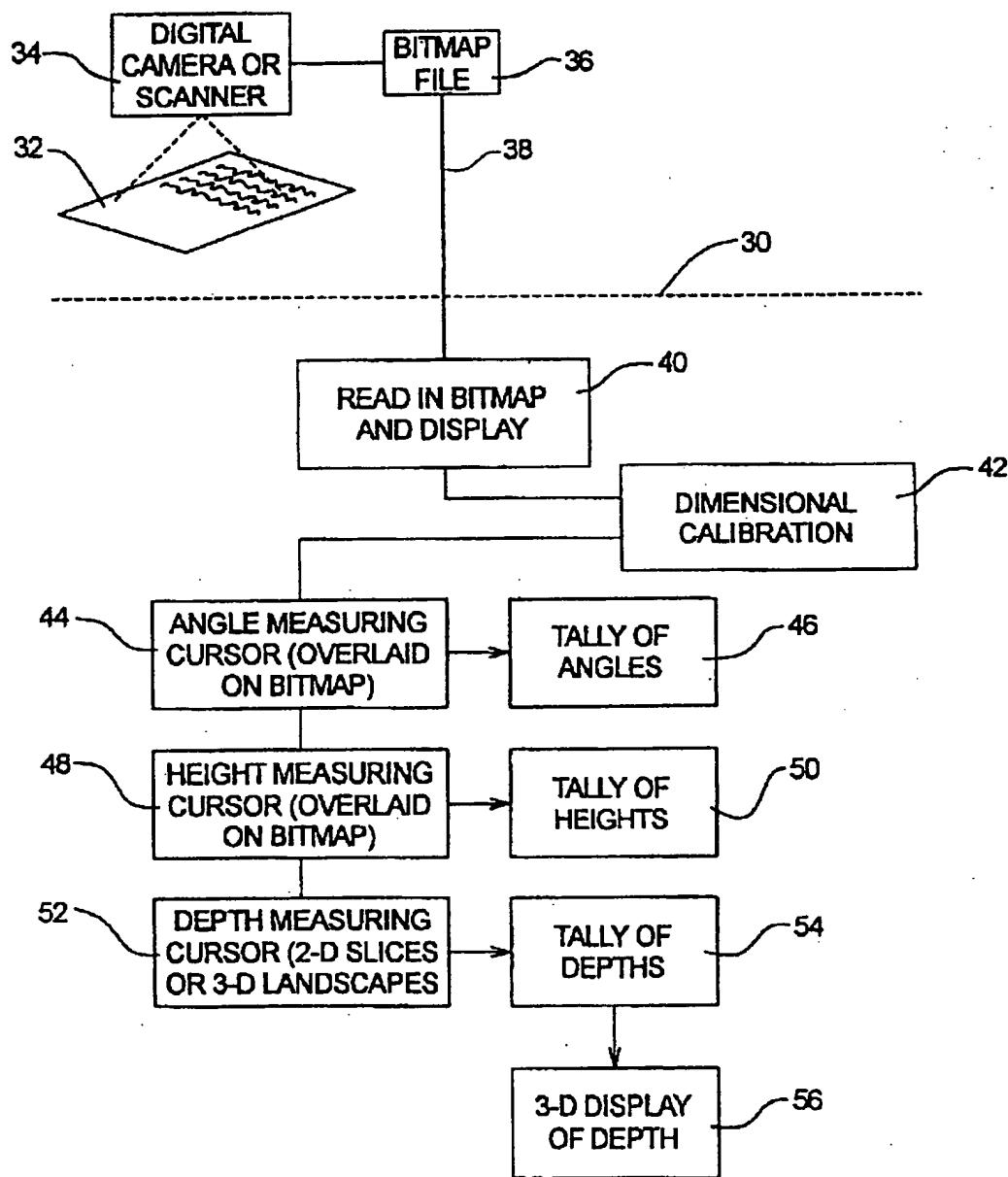


FIG. 4

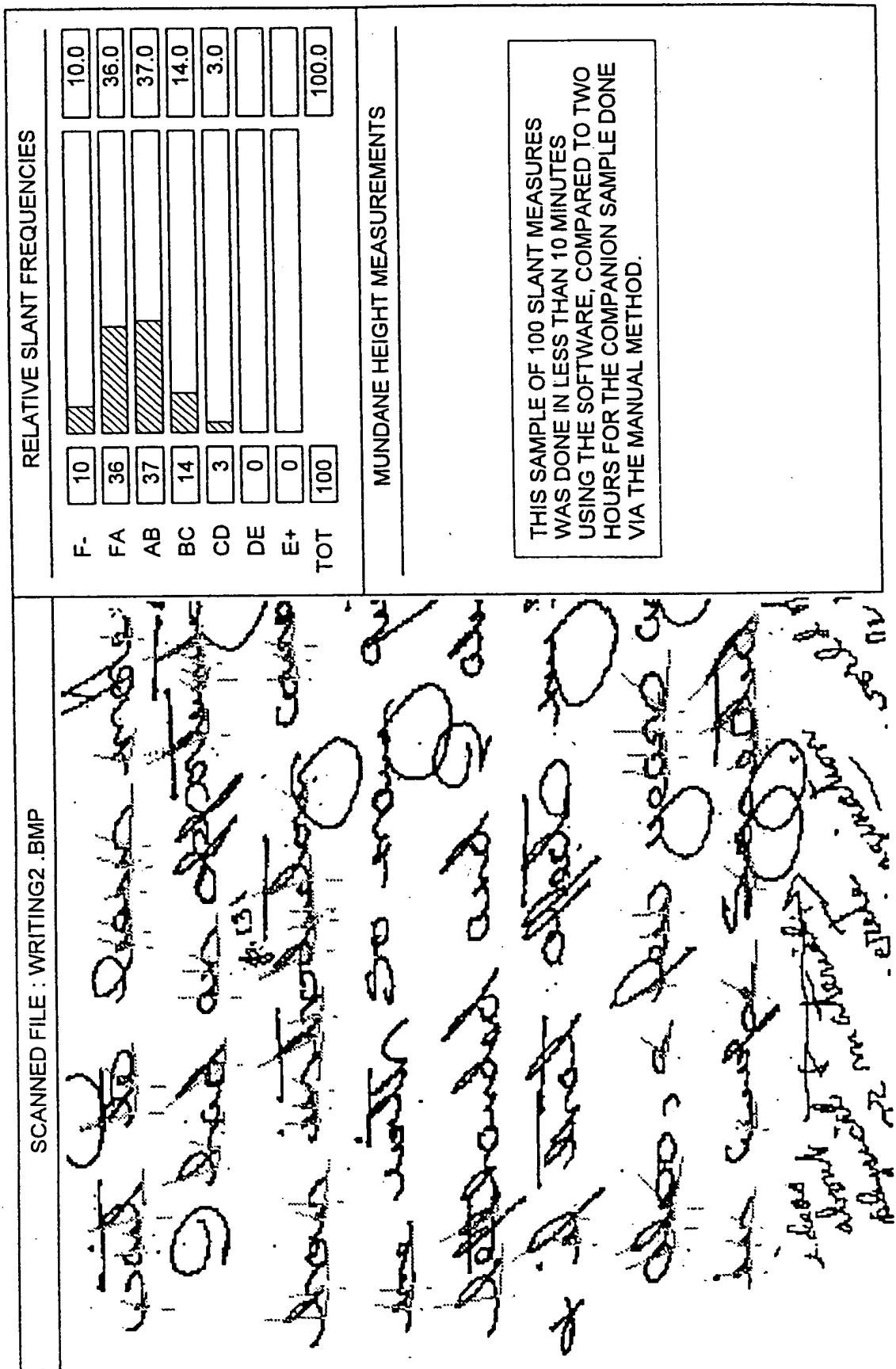


FIG. 5

COMPREHENSIVE GRAPHOANALYTICAL TRAIT INVENTORY

EMOTIONS	MENTAL PROCESSES	INTEGRITY	SOCIAL TRAITS	APTITUDES
<u>S</u> /ant F-	<u>9</u> Analytical <u>8</u> Comprehensive <u>8</u> Cumulative (logical) <u>—</u> Exploratory <u>—</u> Investigative	<u>Supportive Influences</u>	<u>Positive Influences</u>	(Major supportive traits and characteristics are shown under aptitudes. These lists are not inclusive.)
<u>7</u> Withdrawal AB	<u>9</u> Ambition <u>8</u> Broadmindedness <u>8</u> Caution <u>7</u> Conservatism <u>8</u> Determination <u>7</u> Dignity <u>—</u> Directness <u>8</u> Frankness <u>5</u> Generosity	<u>7</u> Dignity <u>5</u> Diplomacy <u>8</u> Frankness <u>5</u> Generosity	<u>BUSINESS</u>	<u>—</u> BUSINESS
<u>3</u> Objectiveness BC	<u>Intensifying Influences</u>	<u>Humor</u>	<u>10</u> Imagination <u>8</u> Loyalty <u>7</u> Optimism <u>5</u> Physical-mindedness <u>9</u> Poise <u>9</u> Pride <u>9</u> Self-confidence <u>9</u> Self-control <u>8</u> Self-reliance	<u>8</u> Decisiveness <u>8</u> Determination <u>5</u> Diplomacy <u>Fluidity</u> <u>9</u> Imagination <u>9</u> Initiative <u>8</u> Organizational ability <u>9</u> Self-confidence
<u>—</u> Mildly responsive CD	<u>8</u> Broad-mindedness <u>5</u> Concentration <u>7</u> Conservatism <u>8</u> Decisiveness <u>8</u> Details, attention to DE <u>—</u> Directness <u>—</u> Fluidity <u>4</u> Generosity <u>—</u> Independent thinking <u>7</u> Intuitiveness <u>8</u> Loyalty <u>8</u> Optimism	<u>8</u> Loyalty <u>5</u> Generosity <u>8</u> Loyalty <u>9</u> Pride <u>7</u> Rhythm <u>9</u> Self-confidence <u>10</u> Self-control <u>9</u> Sincerity	<u>CULTURAL</u>	<u>—</u> CULTURAL
<u>—</u> Highly responsive E+	<u>Reductive Influences</u>	<u>8</u> Sensuousness <u>5</u> Sympathy	<u>Color appreciation</u>	<u>—</u> Color appreciation
<u>—</u> Extremely responsive Depth	<u>5</u> Talkativeness	<u>5</u> Talkativeness	<u>—</u> Creativity	<u>—</u> Creativity
<u>—</u> Light <u>—</u> Moderate <u>8</u> Moderate-heavy <u>—</u> Heavy	<u>Negative Influences</u>	<u>Deceptiveness</u>	<u>—</u> Directness	<u>—</u> Directness
<u>Controls</u>	<u>7</u> Evasiveness <u>Impulsiveness</u> <u>—</u> Prejudice <u>8</u> Positiveness <u>8</u> Responsibility, desire for <u>6</u> Rhythm <u>7</u> Perfectionism <u>6</u> Tenacity	<u>7</u> Evasiveness <u>Prejudice</u> <u>—</u> Procrastination <u>—</u> Secretiveness <u>—</u> Self-deceit <u>—</u> Selfishness	<u>Clannishness</u> <u>—</u> Deceptiveness <u>—</u> Domineering nature <u>8</u> Exaggeration <u>—</u> Extravagance <u>—</u> Idiosyncrasy <u>—</u> Impatience	<u>—</u> Fluidity <u>—</u> Intuitiveness <u>—</u> Line appreciation <u>—</u> Literary learnings <u>(Greek e's, delta d's)</u> <u>—</u> Manual dexterity <u>—</u> Rhythm <u>—</u> Showmanship
<u>6</u> Caution <u>7</u> Conservatism <u>8</u> Decisiveness <u>6</u> Dignity <u>8</u> Poise <u>9</u> Pride	<u>Reductive Influences</u>	<u>3</u> Confusion of interests <u>2</u> Detail, inattention to	<u>Sensuality</u>	

FIG. 6

TRAIT PROFILE COMPARISON
FOR _____ CLIENT AS "BUSINESS CONSULTANT"

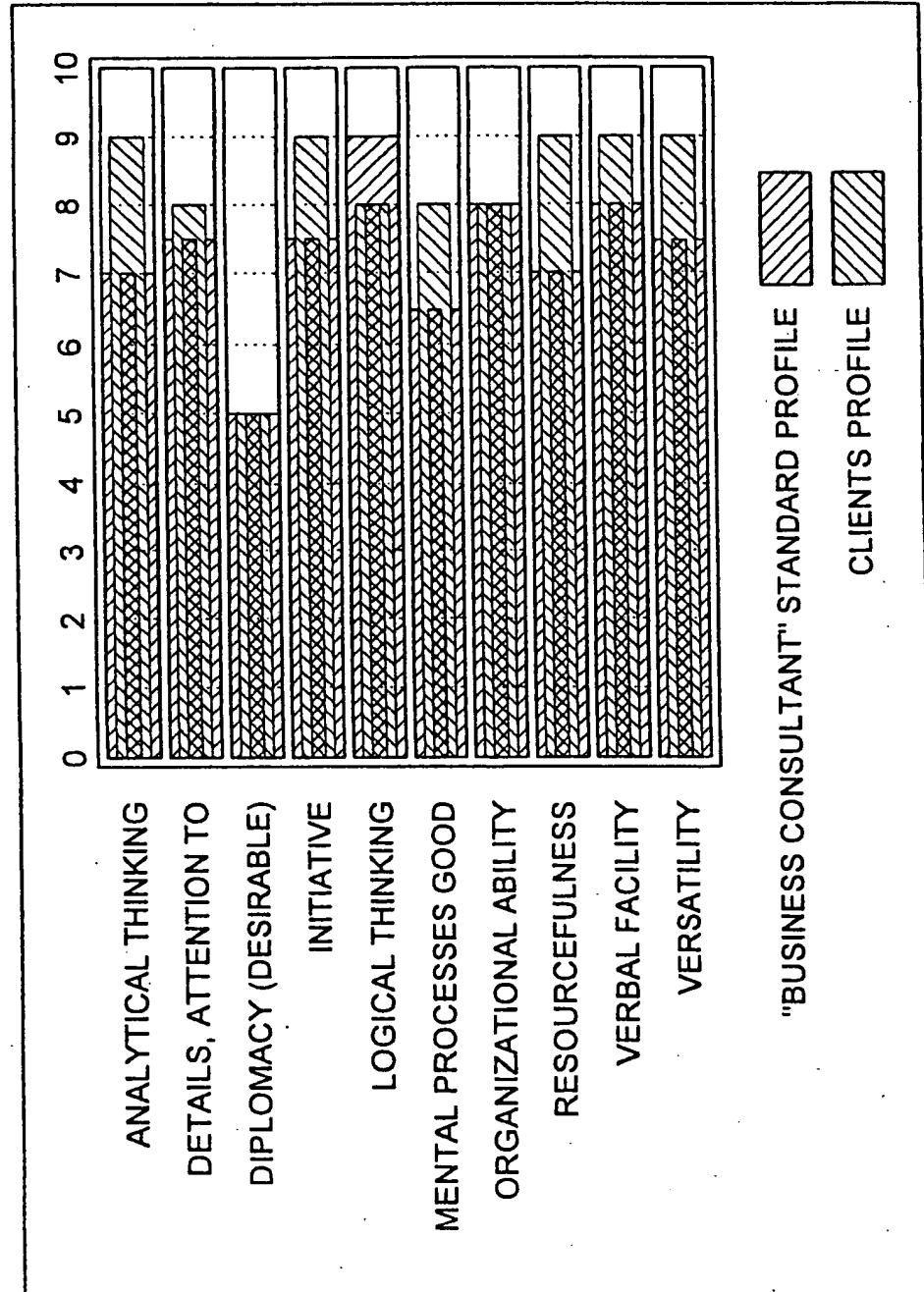




Fig. 7

FIG. 8

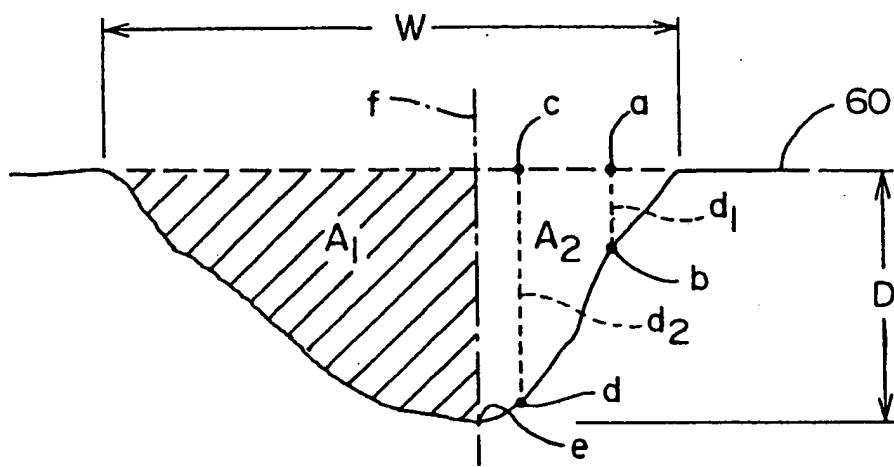


Fig. 9

